

Microsoft Dynamics AX2009

A fact sheet about finding fact sheets.....

There are a lot of web-sites, fact sheets and handouts which will tell you about Microsoft Dynamics AX2009 (formally known as Axapta). Sometimes too much data can lead to confusion – so here we present a short guide and links to fact sheets that will help you in your decision making process.

Microsoft Dynamics AX 2009 Overview

Before we have a look at the different business models, it is obvious that any modern ERP system must be capable of handling the basics. For an overview of Microsoft Dynamics AX2009 and how its wide range of functionality can serve the most demanding of businesses click here.

<http://www.neustro.com/docs/MSDocs/Microsoft%20Dynamics%20AX2009%20Brochure.pdf>

Microsoft Dynamics AX 2009 Editions

Microsoft Dynamics AX2009 is now available in two editions:-

Business Essentials - for customers who need core financial management and trade functionality with integrated financial, supply chain, businesses intelligence, and reporting processes that can scale easily as your business grows.

Advanced Management - for growing organizations that need an adaptable solution with complex, highly functional financial, accounting, manufacturing, project, CRM, business intelligence, and reporting functionality. Advanced Management includes all Business Essentials functionality.

Clearly AX2009 is a fully featured modern ERP system that is enhanced by its familiar Microsoft Office Outlook/Office look and feel. Continual development by Microsoft directly and the extensive Partner eco-system means that whatever type of business you are in there will be modules and components that will mean that it works for your industry.

Understanding what functionality is in the different editions and what is an Additional Component has, for many, been difficult to understand. To help in this area Neustro Consulting has created a Fact Sheet covering this area, to find out more about this click here.

<http://www.neustro.com/docs/MSDocs/Microsoft%20Dynamics%20AX2009%20Editions.pdf>

So what kind of Organisation are you?

Here we consider 6 different types of company: trading, manufacturing, project driven manufacturing, service oriented, professional services and distribution. Of course your business may do more than one, or many of these activities – therefore you may need to review the datasheet for more than one area.

A Trading Company – As a Trading company, your focus, after ensuring that the financial functionality within Microsoft Dynamics AX2009 meets your needs, will be in the Supply Chain functionality. (For full details of Microsoft Dynamics AX2009 Financial Management read the Fact Sheet here)

<http://www.neustro.com/docs/MSDocs/Microsoft%20Dynamics%20AX2009%20Financial%20Management.pdf>

The Business Essentials edition of Microsoft Dynamics AX2009 has all the basic components to allow a trading Company to operate but the added benefits brought with Advanced Management components will allow you to improve customer service, reduce costs, Control and Streamline Inventory and Increase visibility of your business, for more details on how this can be achieved look at the Microsoft Dynamics AX2009 Supply Chain Management Fact Sheet here.

<http://www.neustro.com/docs/MSDocs/Microsoft%20Dynamics%20AX2009%20Supply%20Chain%20Management.pdf>

To enhance you business solution even further Advanced Management Additions in Warehouse Management, Master Planning and Intercompany Trading can be added to complete the solution.

Finally, to ensure that you are one step ahead of you competition read the Fact Sheet on Microsoft Dynamics AX2009 Supply Chain Collaboration and open up you business to your Suppliers and Customers by allowing the exchange of data across multiple systems.

<http://www.neustro.com/docs/MSDocs/Microsoft%20Dynamics%20AX2009%20Supply%20Chain%20Collaboration.pdf>

A Manufacturing Company – As a manufacturing company you may also need the all the functionality required by a Trading Company, but you will of course need to control your Manufacturing Operations, this can be from simply creating and processing Works orders with Production Bills of Materials to highly sophisticated Routing Management and detailed Production Scheduling.

Additional functionality such as Product Builder (real-time product configuration) and Shop Floor Control (real-time production monitoring) can give you everything you need to stay ahead of your competitors.

For full details on how Microsoft Dynamics AX2009 Production can meet your Manufacturing requirements by improving your control of the production process, by gaining a deep insight across the supply chain, anticipating and reducing bottlenecks and managing your overall production environment, read the Fact Sheet here.

<http://www.neustro.com/docs/MSDocs/Microsoft%20Dynamics%20AX2009%20Production.pdf>

A Project Driven Manufacturing Company – Being a project driven manufacturing organisation can mean that your production can be spread over weeks, months and even years rather than minutes, hours and days. This brings new challenges in controlling material, labour and expense costs.

Project Accounting in Microsoft Dynamics AX2009 gives you all the tools required to bring these costs under control, ensure that customer payments are identified in a controlled manner ensuring revenue flow is maintained and complete projects on time and on budget.

Microsoft Dynamics AX2009 Project now has smooth bi-directional integration with tasks and activities in Microsoft Office Project Server2007 and full integration with the Production functionality of Microsoft Dynamics AX2009, allowing you to manage you projects across your entire company.

As with all of the functionality in Microsoft Dynamics AX2009 you can tailor your solution to meet your needs, to see what Microsoft Dynamics AX2009 Project Accounting has to offer, read the Fact Sheet here.

<http://www.neustro.com/docs/MSDocs/Microsoft%20Dynamics%20AX2009%20Project%20Accounting.pdf>

A Service Oriented Company – Whether you are a purely service driven company or a manufacturer who provides on-going service support for you products. Microsoft Dynamics AX2009 Service Management can provide your managers and field technicians with the tools to plan, track and make on the spot decisions for a wide range of service operations and allows your organisation to maximize efficiencies, understand costs and revenues and improve profitability.

Read the Fact Sheet here to learn more about the comprehensive set of tools delivered with Microsoft Dynamics AX2009 Service Management.

<http://www.neustro.com/docs/MSDocs/Microsoft%20Dynamics%20AX2009%20Service%20Management.pdf>

A Professional Services Company – Professional Services organisations will find that Microsoft Dynamics AX2009 delivers project management tools and methods that equip you to proactively organize projects and manage time, equipment, and employees effectively. Microsoft Dynamics AX2009 Project Accounting adapts to the way your company works, you can increase profitability, offer unmatched client service, and accelerate billings, while controlling costs through tighter

integration of client and project-related information. Full details of Microsoft Dynamics AX2009 Project Accounting can be found here.

<http://www.neustro.com/docs/MSDocs/Microsoft%20Dynamics%20AX2009%20Project%20Accounting.pdf>

In addition to the rich functionality delivered with Microsoft Dynamics AX2009 Project Accounting, your consultants and sales representatives can keep constantly up to date by accessing Microsoft Dynamics AX2009 via the web by using Enterprise Portal.

Implementing Microsoft Dynamics AX2009 Enterprise Portal will open your business to employees, customers, vendors, and other business partners around the clock.

Enterprise Portal in Microsoft Dynamics AX2009 makes it easy to provide Role Tailored data and business processes in real time over the Web, with full support for intranet, business-to-consumer, and business-to-business communications. Full details of Microsoft Dynamics AX2009 Enterprise Portal can be found here.

<http://www.neustro.com/docs/MSDocs/Microsoft%20Dynamics%20AX2009%20Enterprise%20Portal.pdf>

A Distribution Company – Streamline your shipping, receiving, and put-away processes to ensure efficient transfer and movement of goods with the advanced functionality found in the combination of Trade and Logistics, Inventory Management and Warehouse Management. This is all part of the Microsoft Dynamics AX2009 Supply Chain Management functionality and is detailed in the Fact Sheet found here.

<http://www.neustro.com/docs/MSDocs/Microsoft%20Dynamics%20AX2009%20Supply%20Chain%20Management.pdf>

Gain a competitive advantage through improved order processing, increased flexibility, improved data accuracy and reduce costs with Microsoft Dynamics AX2009 Supply Chain Management.

The Full Set

To complete your business system Microsoft Dynamics AX2009 has other advanced functionality that goes across the spectrum of business types, choose from the following to see how your company can benefit.

Sales and Marketing (CRM) – Sales and Marketing in Microsoft Dynamics AX 2009 delivers powerful, integrated customer, sales, and marketing management capabilities that can help your people build and strengthen customer relationships and increase sales. To learn more read the Microsoft Dynamics AX 2009 Sales and Marketing Fact Sheet here.

<http://www.neustro.com/docs/MSDocs/Microsoft%20Dynamics%20AX2009%20Sales%20&%20Marketing.pdf>

The range of functionality within Advanced management available to supplement your CRM system with the ability to improve customer relationships, increase sales force productivity, plan effective campaigns and manage sales and marketing activities together

Human Resource Management (HRM) – Every company needs to retain and recruit the talent your organization needs to drive business success. Targeted reporting capabilities help you identify skill gaps, optimize training and development efforts, and streamline recruiting campaigns to attract new hires that align with your company's business strategy. Human Resource Management in Microsoft Dynamics AX2009 will allow you gain an overview of your organisation, store, maintain and access all employees information. Human Resource Management in Microsoft Dynamics AX2009 also has a range of Additional Components which will allow you to build a comprehensive HR System, to learn more read the Fact Sheet here.

<http://www.neustro.com/docs/MSDocs/Microsoft%20Dynamics%20AX2009%20Human%20Resource%20Management.pdf>

Conclusion

Selection your next Business System can be confusing and full of pitfalls, with this guide we have given you the best and fastest way to investigate if Microsoft Dynamics AX2009 meets your businesses requirements. Of course, by their very nature, fact sheets can only skim over the surface of what the software can do and its suitability to your business. For access to more in-depth knowledge and an insight as to the suitability of AX 2009 for your business contact us here at Neustro – we like talking about AX!

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About Neustro: Neustro are the business systems experts - design, implement, manage and support IT for business – from e-mail to ERP. From one-off projects to a complete outsourced service. Neustro are specialists in Microsoft Dynamics AX and Infor Baan.